

CARROLL COUNTY EMERGENCY SERVICES

EMS CALLS RESPONSE SUMMARY

County-Wide Summary									
Month	GRAND TOTAL ANSWERED CALLS ALL AGENCIES	CCFR Total Dispatched	CCFR Calls Rolled to Volunteer Departments	CCFR Total Answered	Total of Volunteer Calls Dispatched	Total Volunteer Calls Unable to Respond	Total Answered with CCFR Assist	Total Answered without CCFR Assist	% Missed Calls by all Volunteers Combined
Jan-22	411	334	3	331	140	60	6	74	43%
Feb-22	362	292	1	291	130	59	9	62	45%
Mar-22	418	345	3	342	124	48	12	64	39%
Apr-22	416	314	4	310	156	50	18	88	32%
May-22	341	266	0	266	114	39	10	65	34%
Jun-22	414	317	0	317	157	60	13	84	38%
Jul-22	388	312	1	311	142	65	11	66	46%
Aug-22	402	322	0	322	133	53	11	69	40%
Sep-22	362	275	4	271	138	47	5	86	34%
Oct-22	436	354	2	352	164	80	11	73	49%
Nov-22	0	0	0	0	0	0	0	0	0%
Dec-22	0	0	0	0	0	0	0	0	0%
2022 TOTAL	3950	3131	18	3113	1398	561	106	731	0%

Laurel Rescue						
Month	Total Dispatched	Total Answered w/o Assistance	Total Answered w/ CCFR Assistance	Total Not Answered	% Answered Without Assistance	% Calls Answered With and Without Assistance
Jan-22	50	13	3	34	26%	32%
Feb-22	35	4	0	31	11%	11%
Mar-22	38	7	3	28	18%	26%
Apr-22	51	14	10	27	27%	47%
May-22	36	9	7	20	25%	44%
Jun-22	47	12	5	30	26%	36%
Jul-22	49	9	2	38	18%	22%
Aug-22	42	9	4	29	21%	31%
Sep-22	42	10	1	31	24%	26%
Oct-22	63	7	8	48	11%	24%
Nov-22	0	0	0	0	0%	0%
Dec-22	0	0	0	0	0%	0%
2022 TOTAL	453	94	43	316	0%	0%

Outside agencies also responded to the following number of rescue calls within Carroll County:

Fries Fire & Rescue 8
Galax Grayson EMS 15

Pipers Gap Rescue						
Month	Total Dispatched	Total Answered w/o Assistance	Total Answered w/ CCFR Assistance	Total Not Answered	% Answered Without Assistance	% Calls Answered With and Without Assistance
Jan-22	90	61	3	26	68%	71%
Feb-22	95	58	9	28	61%	71%
Mar-22	86	57	9	20	66%	77%
Apr-22	105	74	8	23	70%	78%
May-22	78	56	3	19	72%	76%
Jun-22	110	72	8	30	65%	73%
Jul-22	93	57	9	27	61%	71%
Aug-22	91	60	7	24	66%	74%
Sep-22	96	76	4	16	79%	83%
Oct-22	101	66	3	32	65%	68%
Nov-22	0	0	0	0	0%	0%
Dec-22	0	0	0	0	0%	0%
2022 TOTAL	945	637	63	245	0%	0%

CARROLL COUNTY EMERGENCY SERVICES

FIRE CALLS RESPONSE SUMMARY

CCFR Response*						
Month	Total Calls Dispatched	Structure Fires	Vehicle Fires	Brush Fires	MVC	Other
Jan-22	66	26	4	2	20	14
Feb-22	68	15	6	8	23	16
Mar-22	105	22	6	20	37	20
Apr-22	98	17	9	21	31	20
May-22	66	10	13	5	23	15
Jun-22	79	11	7	14	22	25
Jul-22	67	8	13	3	24	19
Aug-22	77	19	9	3	28	18
Sep-22	67	15	8	2	22	20
Oct-22	76	20	10	3	26	17
Nov-22	0	0	0	0	0	0
Dec-22	0	0	0	0	0	0
2022 TOTAL	769	163	85	81	256	184

***Note:**
CCFR is dual-dispatched with the volunteer fire department to provide suppression and operational support with air-pack qualified personnel.

Cana Fire Department							Laurel Fork Fire Department					
Month	Total Calls Dispatched	Structure Fires	Vehicle Fires	Brush Fires	MVC	Other	Total Calls Dispatched	Structure Fires	Vehicle Fires	Brush Fires	MVC	Other
Jan-22	19	4	1	2	7	5	10	6	0	0	2	2
Feb-22	20	4	2	2	9	3	5	2	0	1	1	1
Mar-22	33	5	3	4	13	8	14	5	0	4	2	3
Apr-22	42	5	6	9	12	10	12	2	1	3	5	1
May-22	27	2	7	1	9	8	6	4	0	0	0	2
Jun-22	27	1	4	6	8	8	12	3	1	2	1	5
Jul-22	26	0	9	0	10	7	6	3	0	1	0	2
Aug-22	16	1	3	0	9	3	7	2	0	0	1	4
Sep-22	24	1	3	1	7	12	3	2	0	0	0	1
Oct-22	23	5	4	0	11	3	9	4	1	1	1	2
Nov-22	0	0	0	0	0	0	0	0	0	0	0	0
Dec-22	0	0	0	0	0	0	0	0	0	0	0	0
2022 TOTAL	257	28	42	25	95	67	84	33	3	12	13	23

Hillsville Fire Department						
Month	Total Calls Dispatched	Structure Fires	Vehicle Fires	Brush Fires	MVC	Other
Jan-22	37	16	3	0	11	7
Feb-22	43	9	4	5	13	12
Mar-22	58	12	3	12	22	9
Apr-22	44	10	2	9	14	9
May-22	33	4	6	4	14	5
Jun-22	40	7	2	6	13	12
Jul-22	35	5	4	2	14	10
Aug-22	54	16	6	3	18	11
Sep-22	40	12	5	1	15	7
Oct-22	44	11	5	2	14	12
Nov-22	0	0	0	0	0	0
Dec-22	0	0	0	0	0	0
2022 TOTAL	428	102	40	44	148	94

Outside agencies also responded to the following number of fire calls within Carroll County

Fries Fire Department 3
Galax Fire Department 11

CARROLL COUNTY



CARROLL COUNTY GOVERNMENTAL COMPLEX

TERESA ISOM - DIRECTOR

DEPARTMENT OF SOCIAL SERVICES

November 16, 2022

Carroll County Board of Supervisors
605 Pine Street
Hillsville, VA 24343

Dear Board Members:

I am providing BOS Members with statistics and budget information for October 2022. On November 15, 2022, the Carroll County Department of Social Services Board discussed the information attached during the monthly board meeting.

Please do not hesitate to ask any questions concerning the information provided.

Sincerely,

A handwritten signature in black ink, appearing to read "Teresa Isom".

Teresa Isom

**CARROLL COUNTY DEPARTMENT OF SOCIAL SERVICES
LOCAL BOARD MEETING**

**November 15, 2022
6:00pm**

- 1- Call to Order**
- 2- Public Comments**
- 3- Approval of Minutes of October 18, 2022**
- 4- Agency Expenditures for October 2022**
- 5- Director's Report**
- 6- Closed Session to Discuss Personnel**
- 7- Scheduling of the Next Meeting**
- 8- Adjournment**

MINUTES
CARROLL COUNTY, VIRGINIA
Board of Social Services
October 18, 2022

Susan Clark Chairman of the Board, called the October 18, 2022 meeting to order at 6:00 p.m. in the conference room of the Carroll County Department of Social Services with a quorum present. Board members present were: Mr. Robbie McCraw, Ms. Lisa Gardner, Mr. David Clontz, and Mr. Fred Bobbitt. Also present was Teresa Isom, Director of Carroll County Department of Social Services and Jessica Crotts, Administrative Services Manager of Carroll County Department of Social Services.

No one was present for public comment.

On a Motion of Mr. Bobbitt, seconded by Mr. McCraw, and unanimous vote, the Board approved as submitted the Board Minutes of the regular meeting on September 20, 2022.

On Motion of Mr. McCraw, seconded by Mr. Clontz, and unanimous vote, the Board approved the Administrative and Program expenditures and refunds:

Payroll: September – \$300,937.84; Administrative Expenditures: September – \$28,797.90;
Assistance Expenditures: September– \$216,5502.24; Purchase of Service Expenditures:
September – \$17,139.31.

The first order of business discussed during the Director's Report was setting up a free clothing closet in the main lobby of the Department, this idea came up due to a client who had passed

away and the family donated her clothing. Mr. McCraw suggested that passing the request for clothing throughout the complex would increase the amount of clothing offered. It was also discussed to contact Maintenance to request shelving be put up instead of buying racks that were not affixed to the wall. It was recommended that the clothes be cycled out if not chosen after a few months.

Ms. Isom informed the Board of the mandated All Staff meeting on October 4, 2022, where Trauma Informed Training was conducted by the Family Resource Center. The training was well received by all employees, with multiple workers contacting the Family Resource Center to set up services for themselves.

2886

Ms. Isom informed the Board that there are currently 64 children in Foster Care, and 89 open Adoption cases. It was also reported that the process of obtaining Christmas presents for foster children is underway. HSA Smith has been in contact with local donors and is working with the foster families to obtain the Christmas list from the children in care.

Next, Ms. Isom discussed the 2022 FUEL Assistance program, currently there are 113 applications received, and CRISIS will begin on November 1, 2022 and end on January 1, 2023.

Ms. Isom reported that 38 computers are coming to the Department due to computer refresh. This process will begin in the first quarter of 2023.

The agency will be having a Halloween snack and costume day on Monday, October 31, 2022.

Ms. Isom reported two new employees have started within the Services Unit, Scott Kilpatrick is a Family Services Specialist who will be working with Foster Care Prevention and CPS In Home.

Next, Victoria Testerman was also hired as a Family Services Specialist, she is also working with Foster Care Prevention and CPS In Home.

Ms. Isom informed the Board that in the month of September, 11 children placed through diversion of Foster Care are receiving TANF Relative Placement funds, this total \$2,200 in funds.

On a motion of Ms. Clark seconded by Mr. McCraw, and unanimous vote, the Board went into Closed Session as authorized but the Virginia Code Section 22-3711(A) 1, 8, 7 to discuss personnel issues.

Ms. Clark made the following motion: I move for Certification that: the closed meeting was conducted in compliance with Virginia Law, and only public business matters exempt from open meeting requirements and identified in the motion to convene the closed meeting were heard, discussed, or considered in the closed meeting.

On a Motion of Mr. McCraw, seconded by Mr. Clontz: and unanimous vote, the Board reconvened back into open meeting. Following the closed session meeting a Motion was made by Mr. Bobbitt seconded by Mr. McCraw; and unanimous vote for Ms. Isom to speak to legal counsel about a letter to be drafted to the Governor of Virginia.

2887

On a Motion of Mr. McCraw, seconded by Mr. Clontz, having no further business, by unanimous consent the meeting adjourned at 7:50 pm.

The next scheduled meeting of the Board will be held on November 15, 2022 at 6pm.

Signed: _____

Susan Clark, (Chairperson)

Signed: _____

Teresa Isom (Secretary)

THI

Typed: November 15, 2022

November 2022 Board Report

CPS:

Family Assessments: 19

Investigations: 5

New CPS In Home: 1

New Foster Care Prevention: 3

Courtesy: 0

Children Diverted from Foster Care: 1

APS:

Adult Protective Services Reports: 20

Valid Adult Protective Services Reports: 8

Long Term Care Screenings Requested: 20

Completed Screenings: 23 – some of the completed screenings were from last month's request

FC:

Current Open Foster Care Cases: 64

10 – Therapeutic Foster Care Placement

15 – Residential Placements

28 – Locally Approved Foster Homes

10 – Foster Futures Program

1 – Trial Home Placements

Adoption Subsidies:

Youth Receiving Adoption Subsidy: 88

Foster Care Youth Eligible for IV-E Funding: 25

Youth w/ Foster Care Goal of Adoption: 24

F&C:

Snap: 81

Medicaid: 30

TANF: 18

Child Care: 11

IVE Referrals: 0

FRAUD

Front End and Ongoing Cases

Referral Received:	7
Investigation Completed:	5
Initiate ADH:	0
Referred for Prosecution:	0
Unsubstantiated:	5
Cancelled:	0
Court Decisions:	1
Convicted-Incarcerated:	0
Convicted-Suspension:	0
Convicted-Other:	1
Dismissed:	0
Acquitted:	0
Nolle Prossed:	0
Pending in Court System:	0
ADH's:	0
Waiver Signed:	0
Sustained:	0
Reversed:	0
Disqualification Savings:	\$4500.0
Ongoing Cost Savings:	\$0.0

Front End Cases Only

Referral Received:	5
Investigation Completed:	5
Cancelled:	0
Final Disposition(Withdrawn):	0
Final Disposition(Denied):	0
Final Disposition(Approved/Reduced):	0
Final Disposition(Approved/Full):	5

Investigation Savings:	\$0.0
Disqualification Savings:	\$0.0
Total Savings:	

ABD:

Snap: 52

Medicaid: 25

ENERGY ASSISTANCE:

291 applications. With home office deciding not to send out preprinted applications, the clients are just now realizing they must get their applications turned in. That is an influx of applications being received now that would have normally already been received.

Last year, 2021, by this time we had 598 applications. In November 2020 for the same time period, 606 applications had been received.

The last day to accept fuel applications is 11/14/2022. The Crisis program for repair or replace of equipment started November 1, 2022.

This change may cause some clients to miss the application deadline. In January when crisis begins for help with fuel, it is expected the agency will have an increase for those applications at that time.

ADMIN:

Fiscal Assistant is out on extended medical leave.

The Clerical Unit met with the Benefit Programs Supervisors to discuss ways the unit could offer more support to the Benefit's Unit. Two Office Associates will be trained on issuing EBT cards for clients.

At the request of the Finance Director, a report was completed of Labor and Parts expenses of the agency vehicles.

CARROLL COUNTY SOCIAL SERVICES FY 2023

<u>PERIOD</u>	<u>TOTAL LASER EXPENDITURES</u>	<u>FED/STATE REIMBURSEMENTS</u>	<u>LOCAL</u>	<u>CSA ADMIN</u>
22-Jul	452,798.58	411,311.09	41,487.49	1,040.68
22-Aug	456,206.14	416,721.93	39,484.21	1,574.10
22-Sep	563,377.29	505,652.81	57,724.48	2,361.15
22-Oct	364,071.85			787.05
22-Nov				
22-Dec				
22-Jan				
22-Feb				
22-Mar				
22-Apr				
22-May				
22-Jun				
FY23 Totals	1836453.86	1333685.83 0.72622888	138696.18	5762.98
County Budget	6,176,749	5,566,734 0.901240118	610,015 0.098759882	18,906
Difference	4,340,295	4,233,048	471,319	13,143

Carroll County DSS
October 18, 2022 Board Meeting

Payroll: October 2022 - \$105,017.97

Administrative Expenditure: October 2022 - \$32,250.06

Assistance Expenditures: October 2022 - \$208,770.66

Purchase of Service Expenditures: October 2022 - \$18,033.16

DSSLCERC

Va Department of Social Services

Certification
Date:

Nov 10, 2022

Period: OCT-22

DSS LASER Monthly Expenditure Certification

Due Date : the last day of the month for the prior month

Fips Code 0035

Expenditure Type	Reimbursable	Non-Reimburse	Undistributed	Total Expenditures
Administrative	0.00	0.00	137,268.03	137,268.03
Assistance	0.00	0.00	208,770.66	208,770.66
Purchase of Services	0.00	0.00	18,033.16	18,033.16
Other	0.00	0.00	0.00	0.00
Total:	0.00	0.00	364,071.85	364,071.85

By signing this report, I certify to the best of my knowledge and belief, that the report is true, complete, and accurate. I certify that all expenditures are necessary and reasonable for the performance of Federal and non-Federal awards and are adequately documented supporting expenditures claimed. I acknowledge and accept that all reported expenditures are subject to verification and audit.

Verified By :

Print Name Jessica Crofts
 Signature *Jessica Crofts*

DSS LASER Monthly Expenditure Reconciliation Certification

Expend Type	Sub Ledger	Total Expenditures	Differences
Administrative	<u>137268.03</u>	137,268.03	<u>0</u>
Assistance	<u>208770.66</u>	208,770.66	<u>0</u>
Purchase of Service	<u>18033.16</u>	18,033.16	<u>0</u>
Other	<u>0</u>	0.00	<u>0</u>
Total:	364071.85	364,071.85	0.00

By signing this report, I certify the expenditure data, as reflected above and entered into LASER for the stated period, have been satisfactorily reconciled between the systems that generated checks and LASER. All reconciling differences have been identified and the appropriate adjustments have been made. Upon request, explanations and supporting documentation for reconciling items are available for review.

Completed by LDSS Office Manager or Delegate :

Reviewed by LDSS Director or Authorized Designee :

Print Name Jessica Crofts
 Signature *Jessica Crofts*

Print Name Teresa Isom
 Signature *Teresa Isom*

BLUERIDGECROSSROADS

economic development authority

Carroll – Grayson – Galax Regional Industrial Facilities Authority

**Carroll-Grayson-Galax Regional Industrial Facilities Authority
Regular Meeting Agenda
Monday, November 28, 2022
Time: 3:00 PM**

Location: Crossroads Institute

1. Call to Order
2. Consent Agenda and Treasurer's Report
 - a. Minutes from the October 24th meeting
 - b. Treasurer's Report
3. SBDC Report
4. BRCEDA Report
5. Announcements
6. Closed Session - Code of Virginia § 2.2-3711(A)(8) Consultation with legal counsel employed or retained by a public body regarding specific legal matters requiring the provision of legal advice by such counsel. Nothing in this subdivision shall be construed to permit the closure of a meeting merely because an attorney representing the public body is in attendance or is consulted on a matter.

Code of Virginia § 2.2-3711(A)(5) Discussion concerning a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community.
7. Adjourn

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economic development authority

Carroll – Galax – Grayson VIRGINIA

Carroll-Grayson-Galax Regional Industrial Facilities Authority

October 24, 2022 Minutes

Roll Call

- Mike Watson- Carroll County present
- Rex Hill- Carroll County present
- Barry Moore- City of Galax present
- Mike Larrowe- City of Galax absent
- Mitch Smith- Grayson County present
- Kenneth Belton- Grayson County present – arrived at 3:35pm
- Jody Early- Carroll alternate present
- Sharon Ritchie- Galax alternate present
- Mike Hash- Grayson alternate present
- Others present-
 - Nichole Hair- BRCEDA Director
 - Mandy Archer- SBDC Director

Call to Order

Mr. Watson called the meeting to order at 3:05 pm.

Consent Agenda and Treasures Report

Ms. Ritchie made the motion to approve the consent agenda and minutes as presented. Mr. Hill seconded the motion, which carried unanimously.

Mr. Moore made a motion to approve the treasurers report as presented. Mr. Hill seconded the motion, which carried unanimously.

SBDC Report

Ms. Archer stated that the core grant for 2022 is moving along. The CARES grant is still waiting on a few invoices to close out the grant period which ended 9/30/2022. We did not spend all the CARES funding amount due to various reasons. It is a reimbursable grant so we will not owe anyone money back to SBA. The GOVA grant is continuing along and must be spent by 12/31/2022. Ms. Archer highlighted the client interaction summary and indicated we are well above goals in clients served. Most of the additional staff capacity was available through GOVA and CARES funding. Since that funding is ending the Southwest Virginia Centers are working with Virginia SBDC to try and come up with creative ways to continue at the capacity of service

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economic development authority

Carroll – Galax – Grayson VIRGINIA

provided. Ms. Archer reviewed progress on other projects including Grayson Business Support Initiative and Childcare Training.

BRCEDA Report

Ms. Hair reported that AEP is moving forward with the transmission line. The three localities have agreed to participate in the joint strategic plan. Ms. Hair is reviewing the agreement so it can be signed, and we begin to move forward on the project. A virtual visit was held with VEDP regarding Site 1 at Wildwood Commerce Park. A grant application for \$14M has been submitted. If we move to the next level an in-person site visit will be scheduled with VEDP in late November or early December. Ms. Hair submitted a grant to Virginia Tobacco Commission last week that will require a 1:1 match. If approved, she will return to BRCEDA board in January to discuss funding of that project. Project Produce continues to move forward. Ms. Hair met with the owners today. She feels their intention will be to execute the 2nd extensions in December. Due to some changes at the current engineering firm, Ms. Hair is looking to put out an RFP for engineering services on Site 1.

Announcements

Ms. Hair shared that a meeting was held on October 6th with VEDP and other partners to discuss and Inland Port. Ms. Hair shared that VEDP is working on a study for barriers to supply chain in Virginia. They are revising activities in Virginia. A report is due December 1st on those findings.

Ms. Archer shared that DPOR has taken steps to make obtaining a contractor license for Spanish speaking individuals easier. They are now offering testing and applications in Spanish. Ms. Archer also shared that Central VA SBDC is hosting a webinar on *Grants, Loans, and Conservation Opportunities for Virginia Farmers*. This webinar is for economic developers and other individuals. She will share the sign-up link with the board.

Closed Session

At 3:35 p.m., Ms. Ritchie moved that the Blue Ridge Crossroads Economic Development Authority Board go into closed session for the discussion of consultation with legal counsel employed or retained by a public body regarding specific legal matters requiring the provision of legal advice by such counsel. Mr. Mitch Smith seconded the motion.

End Closed Session and Reconvene Regular meeting

Motion was made by Mr. Smith and seconded by Mr. Hill that the BRCEDA Board end the Closed Session and return to its regular meeting. The BRCEDA Board ended the Closed Session and returned to its regular committee meeting at 3:55 p.m.

Adoption of Resolution of Certification of Closed Session

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economic development authority

Carroll – Galax – Grayson VIRGINIA

WHEREAS, the Blue Ridge Crossroads Economic Development Authority Board has convened a closed meeting on this date pursuant to an affirmative BRCEDA Agenda recorded vote and in accordance with the provisions of the Virginia Freedom of Information Act; and

WHEREAS, Section 2.2-3712 of the Code of Virginia requires a certification by the Blue Ridge Crossroads Economic Development Authority Board that such closed meeting was conducted in conformity with Virginia law.

NOW, THEREFORE, BE IT RESOLVED, that the Blue Ridge Crossroads Economic Development Authority Board hereby certifies that, to the best of each member's knowledge: (1) only public business matters lawfully exempted from open meeting requirements by Virginia law were discussed in the closed meeting which this certification resolution applies; and (2) only such public business matters as were identified in the motion convening the closed meeting were heard, discussed, or considered by the Blue Ridge Crossroads Economic Development Authority Board. The motion was adopted by a Roll Call vote as follows:

Member & Vote

Michael Watson – aye
Rex Hill – aye
Barry Moore – aye
Mike Larrowe – absent
Mitch Smith – aye
Kenneth Belton – aye
Jody Early – aye
Sharon Ritchie – aye
Mike Hash – aye

Respectfully Submitted - by Ginny Plant on behalf of Michael Watson, Secretary

Kenneth Belton - Chairman

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**BLUE RIDGE CROSSROADS EDA
BALANCE SHEET
OCTOBER 31, 2022**

ASSETS

CURRENT ASSETS		
REGULAR CHECKING ACCOUNT	\$	423,027.42
MONEY MARKET - GNB		328,486.26
DESIGNATED FUNDS-MARKETING		58,961.79
ACCOUNTS RECEIVABLE		118,350.00
LAND INVENTORY		<u>13,290,000.04</u>
TOTAL CURRENT ASSETS		14,218,825.51
PROPERTY AND EQUIPMENT		
EQUIPMENT		33,178.75
OFFICE EQUIPMENT		1,553.15
ACCUMULATED DEPRECIATION		<u>(25,456.49)</u>
TOTAL PROPERTY AND EQUIPMENT		9,275.41
OTHER ASSETS		
TOTAL OTHER ASSETS		<u>0.00</u>
TOTAL ASSETS	\$	<u><u>14,228,100.92</u></u>

LIABILITIES AND CAPITAL

CURRENT LIABILITIES		
ACCOUNTS PAYABLE	\$	1,696.04
DEPOSIT - WILDWOOD PROSPECT		35,000.00
DUE TO/FROM SBDC		500.00
INTEREST PAYABLE		<u>41,699.00</u>
TOTAL CURRENT LIABILITIES		78,895.04
LONG-TERM LIABILITIES		
NOTES PAYABLE - MRPDC		133,753.64
NOTES PAYABLE		<u>4,508,000.00</u>
TOTAL LONG-TERM LIABILITIES		<u>4,641,753.64</u>
TOTAL LIABILITIES		4,720,648.68
CAPITAL		
FUND BALANCE		9,260,893.75
NET INCOME		<u>246,558.49</u>
TOTAL CAPITAL		<u>9,507,452.24</u>
TOTAL LIABILITIES & CAPITAL	\$	<u><u>14,228,100.92</u></u>

UNAUDITED - FOR MANAGEMENT PURPOSES ONLY

BLUE RIDGE CROSSROADS EDA
INCOME STATEMENT
FOR THE FOUR MONTHS ENDING OCTOBER 31, 2022

	Current Month		Year to Date	
REVENUES				
OTHER GRANTS	\$ 1,000.00	0.54	\$ 6,000.00	1.93
CITY OF GALAX	39,450.00	21.11	78,900.00	25.42
COUNTY OF GRAYSON	39,450.00	21.11	78,900.00	25.42
COUNTY OF CARROLL	39,450.00	21.11	78,900.00	25.42
OTHER INCOME	67,539.85	36.13	67,539.85	21.76
INTEREST INCOME	25.20	0.01	107.08	0.03
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TOTAL REVENUES	186,915.05	100.00	310,346.93	100.00
	<hr/>		<hr/>	
COST OF SALES				
	<hr/>		<hr/>	
TOTAL COST OF SALES	0.00	0.00	0.00	0.00
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GROSS PROFIT	186,915.05	100.00	310,346.93	100.00
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EXPENSES				
CONSULTING & CONTRACT SERVI	0.00	0.00	20,000.00	6.44
ACCOUNTING FEES	240.00	0.13	1,115.00	0.36
LEGAL FEES	0.00	0.00	2,398.00	0.77
ADVERTISING	0.00	0.00	99.75	0.03
POSTAGE & FREIGHT EXPENSE	0.00	0.00	16.60	0.01
TELECOMMUNICATIONS	125.47	0.07	505.39	0.16
OFFICE SUPPLIES	0.00	0.00	125.50	0.04
OFFICE RENTAL	750.00	0.40	1,500.00	0.48
REPAIRS & MAINT	1,400.00	0.75	3,800.00	1.22
INTEREST EXPENSE	8,339.80	4.46	33,359.20	10.75
DEPRECIATION EXPENSE	210.82	0.11	843.29	0.27
TAX WITHHELD ON INVESTMENTS	6.05	0.00	25.71	0.01
	<hr/>		<hr/>	
TOTAL EXPENSES	11,072.14	5.92	63,788.44	20.55
	<hr/>		<hr/>	
NET INCOME	\$ 175,842.91	94.08	\$ 246,558.49	79.45
	<hr/> <hr/>		<hr/> <hr/>	

FOR MANAGEMENT PURPOSES ONLY

BLUE RIDGE CROSSROADS EDA
General Ledger Trial Balance
As of Oct 31, 2022

Filter Criteria includes: Report order is by ID. Report is printed in Detail Format.

Account ID	Account Description	Debit Amt	Credit Amt
1010	REGULAR CHECKING AC	423,027.42	
1020	MONEY MARKET - GNB	328,486.26	
1025	DESIGNATED FUNDS-MA	58,961.79	
1100	ACCOUNTS RECEIVABLE	118,350.00	
1200	LAND INVENTORY	13,290,000.0	
1500	EQUIPMENT	33,178.75	
1530	OFFICE EQUIPMENT	1,553.15	
1700	ACCUMULATED DEPRECI		25,456.49
2000	ACCOUNTS PAYABLE		1,696.04
2050	DEPOSIT - WILDWOOD P		35,000.00
2101	DUE TO/FROM SBDC		500.00
2110	NOTES PAYABLE - MRPD		133,753.64
2700	NOTES PAYABLE		4,508,000.00
2800	INTEREST PAYABLE		41,699.00
3900	FUND BALANCE		9,260,893.75
4000	OTHER GRANTS		6,000.00
4050	CITY OF GALAX		78,900.00
4055	COUNTY OF GRAYSON		78,900.00
4060	COUNTY OF CARROLL		78,900.00
4500	OTHER INCOME		67,539.85
4800	INTEREST INCOME		107.08
6030	CONSULTING & CONTRA	20,000.00	
6037	ACCOUNTING FEES	1,115.00	
6038	LEGAL FEES	2,398.00	
6040	ADVERTISING	99.75	
6070	POSTAGE & FREIGHT EX	16.60	
6071	TELECOMMUNICATIONS	505.39	
6072	OFFICE SUPPLIES	125.50	
6073	OFFICE RENTAL	1,500.00	
6120	REPAIRS & MAINT	3,800.00	
6600	INTEREST EXPENSE	33,359.20	
6800	DEPRECIATION EXPENS	843.29	
8000	TAX WITHELD ON INVES	25.71	
Total:		14,317,345.8	14,317,345.8

BLUE RIDGE CROSSROADS EDA
Account Reconciliation
As of Oct 31, 2022
1010 - REGULAR CHECKING ACCOUNT
Bank Statement Date: October 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance			395,689.58
Add: Cash Receipts			69,039.85
Less: Cash Disbursements			(41,702.01)
Add (Less) Other			
Ending GL Balance			<u>423,027.42</u>
Ending Bank Balance			423,806.85
Add back deposits in transit			
Total deposits in transit			
(Less) outstanding checks			
	Oct 27, 2022	2546	(500.00)
	Oct 27, 2022	2547	(210.00)
	Oct 27, 2022	2548	<u>(69.43)</u>
Total outstanding checks			(779.43)
Add (Less) Other			
Total other			
Unreconciled difference			<u>0.00</u>
Ending GL Balance			<u><u>423,027.42</u></u>



999-99-99-99 02867 0 C 001 30 50 004
BLUE RIDGE CROSSROADS ECONOMIC DEV AGCY
1117 E STUART DR STE 178
GALAX VA 24333-2656

Your consolidated statement

For 10/31/2022

Contact us



Truist.com



(844) 4TRUIST or
(844) 487-8478

Summary of your accounts

ACCOUNT NAME	ACCOUNT NUMBER	BALANCE(\$)	DETAILS ON
BASIC PUBLIC FUND CHECKING	00	423,806.85	page 1
BASIC PUBLIC FUND CHECKING		34,303.49	page 2
BASIC PUBLIC FUND CHECKING	0000	7,543.69	page 2
Total checking and money market savings accounts		\$465,654.03	

Checking and money market savings accounts

■ BASIC PUBLIC FUND CHECKING 0001

Account summary

Your previous balance as of 09/30/2022	\$395,689.58
Checks	- 40,922.58
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 69,039.85
Your new balance as of 10/31/2022	= \$423,806.85

Checks

DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)
10/07	2542	875.50	10/12	2544	56.04	10/07	2545	39,716.04
10/12	2543	275.00						
Total checks								= \$40,922.58

Deposits, credits and interest

DATE	DESCRIPTION	AMOUNT(\$)
10/11	DEPOSIT	67,539.85
10/12	VENDORPAYM COVA Blue Ridge Crossroads CUSTOMER ID 81926582	500.00
10/26	DEPOSIT	1,000.00
Total deposits, credits and interest		= \$69,039.85

■ BASIC PUBLIC FUND CHECKING 000

Account summary

Your previous balance as of 09/30/2022	\$5,922.93
Checks	- 11,335.48
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 39,716.04
Your new balance as of 10/31/2022	= \$34,303.49

Checks

DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)
10/07	1903	385.00	10/07	1909	1,120.00	10/17	1913	1,500.00
10/12	1904	935.00	10/11	1910	62.95	10/11	1914	632.14
10/21	1905	365.00	10/07	1911	449.85	10/12	1915	56.04
10/11	* 1907	3,720.00	10/13	1912	29.50	10/12	1916	455.00
10/11	1908	1,625.00						

* Indicates a skip in sequential check numbers above this item

Total checks = \$11,335.48

Deposits, credits and interest

DATE	DESCRIPTION	AMOUNT(\$)
10/07	DEPOSIT	39,716.04
Total deposits, credits and interest		= \$39,716.04

■ BASIC PUBLIC FUND CHECKING 000

Account summary

Your previous balance as of 09/30/2022	\$7,543.69
Checks	- 0.00
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 0.00
Your new balance as of 10/31/2022	= \$7,543.69

BLUE RIDGE CROSSROADS EDA
Account Reconciliation
As of Oct 31, 2022
1020 - MONEY MARKET - GNB
Bank Statement Date: October 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	328,467.11
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	<u>19.15</u>
Ending GL Balance	<u>328,486.26</u>
Ending Bank Balance	328,486.26
Add back deposits in transit	_____
Total deposits in transit	
(Less) outstanding checks	_____
Total outstanding checks	
Add (Less) Other	_____
Total other	
Unreconciled difference	<u>0.00</u>
Ending GL Balance	<u>328,486.26</u>

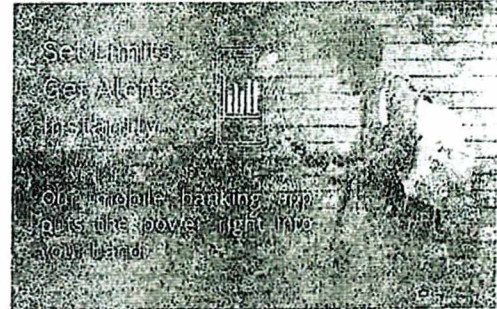


Skyline
 National Bank
 PO Box 186
 Independence, Virginia 24348
 www.skylinenationalbank.com

Account Number XXXXXXXXXXXX1161
 Statement Date 10/07/2022
 Enclosures 0
 Page 1 of 1

*AUTO**SCH 5-DIGIT 24105 P:1178 / T:4 / S:

CARROLL GRAYSON GALAX REGIONAL
 DBA BLUE RIDGE CROSSROADS EDA
 1117 E STUART DR
 GALAX VA 24333-2656



PRIVACY NOTICE-Federal law requires us to tell you how we collect, share, and protect your personal information. Our privacy policy has not changed and you may review our policy and practices with respect to your personal information at www.skylinenationalbank.com or we will mail you a free copy upon request.

MMDA BUSINESS ACCOUNT XXXXXXXXXXXX1161

DESCRIPTION	DEBITS	CREDITS	DATE	BALANCE
BALANCE LAST STATEMENT			09/09/22	328,467.11
INTEREST		25.20	10/07/22	328,492.91
FEDERAL WITHHOLDING	6.05		10/07/22	328,486.26
BALANCE THIS STATEMENT			10/07/22	328,486.26
TOTAL CREDITS (1)		25.20		
TOTAL DEBITS (1)	6.05			

INTEREST

AVERAGE LEDGER BALANCE:	328,467.11	INTEREST EARNED:	25.20
INTEREST PAID THIS PERIOD:	25.20	DAYS IN PERIOD:	28
INTEREST PAID 2022:	270.80	ANNUAL PERCENTAGE YIELD EARNED:	.10%
FEDERAL WITHHOLDING 2022:	65.00		

ITEMIZATION OF OVERDRAFT AND RETURNED ITEM FEES

	TOTAL FOR THIS PERIOD	TOTAL YEAR TO DATE
TOTAL OVERDRAFT FEES:	\$.00	\$.00
TOTAL RETURNED ITEM FEES:	\$.00	\$.00

It's more than just a name...

S K Y L I N E

Simple. We never wrong by doing right. We surprise and delight. We're from here. We own it. Extraordinary passion drives us. We don't do mediocre or status quo. This is contagious.

NOTICE: SEE REVERSE SIDE FOR IMPORTANT INFORMATION

BLUE RIDGE CROSSROADS EDA
Account Reconciliation
As of Oct 31, 2022
1025 - DESIGNATED FUNDS-MARKETING
Bank Statement Date: October 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	58,961.79
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	
Ending GL Balance	<u>58,961.79</u>
Ending Bank Balance	<u>58,961.79</u>
Add back deposits in transit	_____
Total deposits in transit	
(Less) outstanding checks	_____
Total outstanding checks	
Add (Less) Other	_____
Total other	
Unreconciled difference	<u>0.00</u>
Ending GL Balance	<u><u>58,961.79</u></u>


National Bank
 P O Box 90002
 Blacksburg, VA 24062-9002

Statement Ending 10/31/2022

CARROLL GRAYSON GALAX RIFA

Page 1 of 2

Account Number:

RETURN SERVICE REQUESTED

>000537 5191831 0001 93499 10Z 9

80967987
 MSP 461
 CARROLL GRAYSON GALAX RIFA
 DBA BRCEDA
 1117 E STUART DR
 GALAX VA 24333-2656



Connect With Us

- Mailing Address P O Box 90002
Blacksburg, VA 24062-9002
- Toll Free 1-800-552-4123
- Lost/Stolen Cards 1-800-951-6235
- Website Address www.nbbank.com
- Email Address custassist@nbbank.com

Summary of Accounts

Account Type	Account Number	Ending Balance
CLASSIC - PUBLIC FUN	2275014	\$58,961.79

CLASSIC - PUBLIC FUN-

Account Summary

Date	Description	Amount
10/01/2022	Beginning Balance	\$58,961.79
	0 Credit(s) This Period	\$0.00
	0 Debit(s) This Period	\$0.00
10/31/2022	Ending Balance	\$58,961.79

Overdraft and Returned Item Fees

	Total for this period	Total year-to-date
Total Overdraft Fees	\$0.00	\$0.00
Total Returned Item Fees	\$0.00	\$0.00



CROSSROADS SBDC
BALANCE SHEET
OCTOBER 31, 2022

ASSETS

CURRENT ASSETS		
REGULAR CHECKING ACCOUNT	\$ (1,516.39)	
CHECKING ACCOUNT SPECIAL	7,543.69	
DUE FROM BRCEDA	500.00	
TOTAL CURRENT ASSETS		6,527.30
PROPERTY AND EQUIPMENT		
FURNITURE & FIXTURES	4,642.43	
OFFICE EQUIPMENT	14,198.71	
ACCUMULATED DEPRECIATION	(16,017.91)	
TOTAL PROPERTY AND EQUIPMENT		2,823.23
OTHER ASSETS		
DEF OUTFLOWS PENSION	33,303.00	
DEFERRED OUTFLOW-OPEB	1,385.00	
TOTAL OTHER ASSETS		34,688.00
TOTAL ASSETS	\$	44,038.53

LIABILITIES AND CAPITAL

CURRENT LIABILITIES		
ACCOUNTS PAYABLE - TRADE	\$ 7,074.81	
DEFERRED INFLOWS PENSION	769.00	
DEFERRED INFLOW-OPEB	818.00	
ACCRUED LEAVE	8,573.00	
TOTAL CURRENT LIABILITIES		17,234.81
LONG-TERM LIABILITIES		
NET PENSION LIABILITY	95,447.00	
NET OPEB LIABILITY	6,614.00	
TOTAL LONG-TERM LIABILITIES		102,061.00
TOTAL LIABILITIES		119,295.81
CAPITAL		
FUND BALANCE	(109,381.10)	
NET INCOME	34,123.82	
TOTAL CAPITAL		(75,257.28)
TOTAL LIABILITIES & CAPITAL	\$	44,038.53

UNAUDITED - FOR MANAGEMENT PURPOSES ONLY

**CROSSROADS SBDC
INCOME STATEMENT
FOR THE FOUR MONTHS ENDING OCTOBER 31, 2022**

	Current Month		Year to Date	
REVENUES				
SOLID WASTE AUTH SUPPORT	\$ 0.00	0.00	\$ 70,875.00	57.67
VA SBDC GRANTS	0.00	0.00	32,796.45	26.68
CARES ACT	0.00	0.00	6,266.55	5.10
GOVA GRANTS	0.00	0.00	10,964.45	8.92
OTHER INCOME	500.00	100.00	2,000.00	1.63
	<hr/>		<hr/>	
TOTAL REVENUES	500.00	100.00	122,902.45	100.00
	<hr/>		<hr/>	
COST OF SALES				
TOTAL COST OF SALES	0.00	0.00	0.00	0.00
	<hr/>		<hr/>	
GROSS PROFIT	500.00	100.00	122,902.45	100.00
	<hr/>		<hr/>	
EXPENSES				
SALARIES & WAGES	3,548.92	709.78	28,053.36	22.83
PAYROLL TAXES	256.17	51.23	2,023.30	1.65
EMPLOYEE RETIREMENT	544.76	108.95	4,358.09	3.55
HEALTH INSURANCE	669.00	133.80	5,358.52	4.36
WORKERS COMPENSATION	0.00	0.00	41.13	0.03
VRS INSURANCE	47.56	9.51	380.45	0.31
UNEMPLOYMENT TAXES	0.00	0.00	15.06	0.01
OUTSIDE COUNSELING	0.00	0.00	240.00	0.20
PROFESSIONAL/CONSULTANT FEE	270.00	54.00	1,898.50	1.54
GO VA GRANT EXPENSES	1,632.36	326.47	15,720.14	12.79
CARESACT EXPENSES	0.00	0.00	26,307.91	21.41
ADVERTISING/MARKETING	0.00	0.00	344.50	0.28
DUES AND PROFESSIONAL MEMBE	182.95	36.59	316.94	0.26
COMPUTER SOFTWARE/ MAINTEN	0.00	0.00	155.00	0.13
WEBSITE MAINTENANCE	0.00	0.00	70.51	0.06
COPYING	0.00	0.00	449.85	0.37
POSTAGE & FREIGHT EXPENSE	0.00	0.00	7.62	0.01
TELECOMMUNICATIONS	194.90	38.98	574.82	0.47
OFFICE SUPPLIES	0.00	0.00	573.23	0.47
TRAVEL EXPENSES	0.00	0.00	836.68	0.68
MILEAGE AND FUEL EXPENSE	0.00	0.00	750.00	0.61
SPECIAL EVENTS	0.00	0.00	4.38	0.00
BUSINESS SEMINARS	0.00	0.00	97.00	0.08
DEPRECIATION EXPENSE	50.40	10.08	201.64	0.16
	<hr/>		<hr/>	
TOTAL EXPENSES	7,397.02	1,479.40	88,778.63	72.24
	<hr/>		<hr/>	
NET INCOME	\$ (6,897.02)	(1,379.40)	\$ 34,123.82	27.76
	<hr/>		<hr/>	

FOR MANAGEMENT PURPOSES ONLY

CROSSROADS SBDC
General Ledger Trial Balance
As of Oct 31, 2022

Filter Criteria includes: Report order is by ID. Report is printed in Detail Format.

Account ID	Account Description	Debit Amt	Credit Amt
1010	REGULAR CHECKING AC		1,516.39
1020	CHECKING ACCOUNT SP	7,543.69	
1100	DUE FROM BRCEDA	500.00	
1525	FURNITURE & FIXTURES	4,642.43	
1530	OFFICE EQUIPMENT	14,198.71	
1700	ACCUMULATED DEPRECI		16,017.91
1801	DEF OUTFLOWS PENSIO	33,303.00	
1803	DEFERRED OUTFLOW-O	1,385.00	
2000	ACCOUNTS PAYABLE - T		7,074.81
2801	DEFERRED INFLOWS PE		769.00
28011	DEFERRED INFLOW-OPE		818.00
2802	ACCRUED LEAVE		8,573.00
2810	NET PENSION LIABILITY		95,447.00
2811	NET OPEB LIABILITY		6,614.00
3900	FUND BALANCE	109,381.10	
4070	SOLID WASTE AUTH SUP		70,875.00
4210	VA SBDC GRANTS		32,796.45
4400	CARES ACT		6,266.55
4430	GOVA Grants		10,964.45
4500	OTHER INCOME		2,000.00
6000	SALARIES & WAGES	28,053.36	
6001	PAYROLL TAXES	2,023.30	
6002	EMPLOYEE RETIREMENT	4,358.09	
6003	HEALTH INSURANCE	5,358.52	
6004	WORKERS COMPENSATI	41.13	
6005	VRS INSURANCE	380.45	
6007	UNEMPLOYMENT TAXES	15.06	
6030	OUTSIDE COUNSELING	240.00	
6031	PROFESSIONAL/CONSUL	1,898.50	
6038	GO VA Grant Expenses	15,720.14	
6039	CARESACT Expenses	26,307.91	
6040	ADVERTISING/MARKETIN	344.50	
6041	DUES AND PROFESSION	316.94	
6065	COMPUTER SOFTWARE/	155.00	
6067	WEBSITE MAINTENANCE	70.51	
6068	COPYING	449.85	
6070	POSTAGE & FREIGHT EX	7.62	
6071	TELECOMMUNICATIONS	574.82	
6072	OFFICE SUPPLIES	573.23	
6100	TRAVEL EXPENSES	836.68	
6101	MILEAGE and FUEL EXPE	750.00	
6160	SPECIAL EVENTS	4.38	
6170	BUSINESS SEMINARS	97.00	
6800	DEPRECIATION EXPENS	201.64	
Total:		259,732.56	259,732.56

CROSSROADS SBDC
Account Reconciliation
As of Oct 31, 2022
1010 - REGULAR CHECKING ACCOUNT
Bank Statement Date: October 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance		(5,947.93)
Add: Cash Receipts		39,716.04
Less: Cash Disbursements		(35,284.50)
Add (Less) Other		_____
Ending GL Balance		<u>(1,516.39)</u>
Ending Bank Balance		34,303.49
Add back deposits in transit		_____
Total deposits in transit		
(Less) outstanding checks		
	Sep 19, 2022 1902	(11,870.86)
	Oct 5, 2022 1906	(261.63)
	Oct 5, 2022 1917	(19,777.67)
	Oct 27, 2022 1918	(210.00)
	Oct 27, 2022 1919	(643.50)
	Oct 27, 2022 1920	(235.00)
	Oct 27, 2022 1921	(120.00)
	Oct 27, 2022 1922	(420.00)
	Oct 27, 2022 1923	(180.00)
	Oct 27, 2022 1924	(138.86)
	Oct 27, 2022 1925	(351.25)
	Oct 27, 2022 1926	<u>(1,611.11)</u>
Total outstanding checks		(35,819.88)
Add (Less) Other		_____
Total other		
Unreconciled difference		0.00
Ending GL Balance		<u><u>(1,516.39)</u></u>

CROSSROADS SBDC
Account Reconciliation
As of Oct 31, 2022
1020 - CHECKING ACCOUNT SPECIAL
Bank Statement Date: October 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	7,543.69
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	
Ending GL Balance	<u>7,543.69</u>
Ending Bank Balance	7,543.69
Add back deposits in transit	
Total deposits in transit	
(Less) outstanding checks	
Total outstanding checks	
Add (Less) Other	
Total other	
Unreconciled difference	<u>0.00</u>
Ending GL Balance	<u>7,543.69</u>



999-99-99 02867 0 C 001 30 50 004
BLUE RIDGE CROSSROADS ECONOMIC DEV AGCY
1117 E STUART DR STE 17B
GALAX VA 24333-2656

Your consolidated statement

For 10/31/2022

Contact us



Truist.com



(844) 4TRUIST or
(844) 487-8478

Summary of your accounts

ACCOUNT NAME	ACCOUNT NUMBER	BALANCE(\$)	DETAILS ON
BASIC PUBLIC FUND CHECKING	0C	423,806.85	page 1
BASIC PUBLIC FUND CHECKING	0	34,303.49	page 2
BASIC PUBLIC FUND CHECKING	000C	7,543.69	page 2
Total checking and money market savings accounts		\$465,654.03	

Checking and money market savings accounts

■ BASIC PUBLIC FUND CHECKING 00C

Account summary

Your previous balance as of 09/30/2022	\$395,689.58
Checks	- 40,922.58
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 69,039.85
Your new balance as of 10/31/2022	= \$423,806.85

Checks

DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)
10/07	2542	875.50	10/12	2544	56.04	10/07	2545	39,716.04
10/12	2543	275.00						
Total checks								= \$40,922.58

Deposits, credits and interest

DATE	DESCRIPTION	AMOUNT(\$)
10/11	DEPOSIT	67,539.85
10/12	VENDORPAYM COVA Blue Ridge Crossroads CUSTOMER ID 81926582	500.00
10/26	DEPOSIT	1,000.00
Total deposits, credits and interest		= \$69,039.85

■ BASIC PUBLIC FUND CHECKING 00F

Account summary

Your previous balance as of 09/30/2022	\$5,922.93
Checks	- 11,335.48
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 39,716.04
Your new balance as of 10/31/2022	= \$34,303.49

Checks

DATE	CHECK #	AMOUNT(\$)
10/07	1903	385.00
10/12	1904	935.00
10/21	1905	365.00
10/11	*1907	3,720.00
10/11	1908	1,625.00

DATE	CHECK #	AMOUNT(\$)
10/07	1909	1,120.00
10/11	1910	62.95
10/07	1911	449.85
10/13	1912	29.50

DATE	CHECK #	AMOUNT(\$)
10/17	1913	1,500.00
10/11	1914	632.14
10/12	1915	56.04
10/12	1916	455.00

* Indicates a skip in sequential check numbers above this item

Total checks = \$11,335.48

Deposits, credits and interest

DATE	DESCRIPTION	AMOUNT(\$)
10/07	DEPOSIT	39,716.04
Total deposits, credits and interest		= \$39,716.04

■ BASIC PUBLIC FUND CHECKING 00F

Account summary

Your previous balance as of 09/30/2022	\$7,543.69
Checks	- 0.00
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 0.00
Your new balance as of 10/31/2022	= \$7,543.69

BRCEDA Monthly Report: 11/23/22

1) Virginia SBDC Funding Updates:

CORE Grant 2022 – No updates. Working on reimbursement submissions.

CORE Grant 2023 – Notified by Truist that they will be providing some matching funding for 2023 through the Lighthouse Project that supports the local community. AMOUNT: \$1,125

GO Virginia – Continue to work with contractors and our PT person to spend the funding. Funds to be spent by 12/31/2022. Invoices have been submitted for expenses through 8/31/22.

GO VIRGINIA

COST CATEGORY	BUDGET	YTD 8/31/22	PROJECTED 9/1-12/31	TOTAL SPENT	REMAINING BALANCE
Salary/Wages	\$ 30,000	\$ 15,830	\$ 13,790	\$ 29,620	\$ 380
Fringe	\$ 2,310	\$ 1,250	\$ 1,058	\$ 2,308	\$ 2
Contractual	\$ -	\$ 2,500	\$ 500	\$ 3,000	\$ (3,000)
Consultants	\$ 13,690	\$ 315	\$ 10,757	\$ 11,072	\$ 2,618
TOTAL	\$ 46,000	\$ 19,895	\$ 26,105	\$ 46,000	\$ 0

CARES ACT – Final Invoice Submitted 11/23/2022. Our final spending was \$90,486.37.

CARES - FINAL SUBMITTED

COST CATEGORY	BUDGET	TOTAL SPENT	REMAINING BALANCE
Salary/Wages	\$ 33,500	\$ 31,015	\$ 2,485
Fringe	\$ 2,680	\$ 2,423	\$ 257
Travel	\$ 1,703	\$ 1,918	\$ (215)
Supplies	\$ 2,200	\$ 2,401	\$ (201)
Contractual	\$ 2,500	\$ 7,630	\$ (5,130)
Consultants	\$ 50,475	\$ 38,900	\$ 11,575
Other	\$ 3,185	\$ 6,199	\$ (3,014)
TOTAL	\$ 96,243	\$ 90,486	\$ 5,757

CLIENT INTERACTION SUMMARY: 11/21/2022

COUNSELING		YTD 2022	Goal	Percentage of Goal
	Unique Customers	181	110	165%
	Counseling Clients	160	82	195%
	Trained Attendees Claimed	46	27	170%
	Long Term Clients	29	21	138%
IMPACT				
	Business Starts	9	17	53%
	Capital Formation	\$1,500,800	\$ 3,100,000	48%
	Jobs Created	58		
	Jobs Retained	97		
	New Clients	85		

2) Business Capital Funding Updates:

- a. SBA has released a program November 19th to help EIDL recipients with cash flow issues. It is the *EIDL Hardship Accommodation Plan*. This should ONLY be used in emergencies. The SBA will begin webinars on or around December 5th.
 - i. Borrowers are required to pay at least 10% of their monthly payment amount (with a minimum of \$25), for six months.
 - ii. During the Hardship Accommodation period, borrowers can voluntarily make larger payments.
 - iii. Interest will continue to accrue, which may increase (or create) a balloon payment due at the end of the loan term.
- b. Funding continues to be designated for BIPOC, women, and minority owned businesses. This is especially true with the Economic Equity Fund at Virginia Community Capital. We are working on ways these funds can be more accessible to start-up or businesses less than 2 years old.

3) Project Updates:

- a. Virginia Enterprise Zone Amendment – Pushing to 2023.
- b. Grayson County Business Support Initiative. Legacy Creek participated in the program. Three other businesses are in the process of developing content.
- c. On hold - In process of working with Terri Gillespie and Twin County Community Foundation on training in budgeting for non-profits.
- d. Childcare Training Event – Please see below.
- e. Continue to participate and provide guidance and leadership in the Virginia SBDC strategic planning process as a team lead.
- f. Assist Nichole Hair for SOW on the local strategic plan.

4) Program Highlights/Event Reports:

- a. No event held since last meeting

5) Meetings/Event Attendance

- a. 10/27: Galax City Public Schools – Career Fair for Juniors and Seniors
- b. 11/15-11/18: Mandy and Ginny attended Virginia SBDC Professional Development in Norfolk, VA

6) Upcoming local training opportunities:

- a. Continue to promote online workshops. (Virginia SBDC, PTAC, etc)
 - i. <https://clients.virginiasbdc.org/events.aspx>
- b. Small Business Saturday – November 26th
- c. Opening a Child Care Facility – November 29th @ Crossroads Institute
- d. Mindfulness and Mental Health Support for the Entrepreneurs with Rachel Lynn Carter – December 8th – 7:00pm – 8:30pm - Online
- e. Rachel Lynn Carter Part II – Driving Yourself Successful – January 6th @ Noon - Online

Website & Content Reminders:

Twin County Resource Page: <https://twincountychamber.com/business-resource-page/>

Blue Ridge Crossroads YouTube page: www.youtube.com/channel/UCxw04fsWgRqx8u9eitEYYZQ

Meat Processing Facility Information, Resource Page Videos, Trainings

Blue Ridge Crossroads SBDC: www.brcsbdc.org

Blue Ridge Crossroads SBDC Facebook: www.facebook.com/brcrossroadssbdc

Author and speaker

Rachel Lynn



ONLINE Workshop

**“MINDING” YOUR BUSINESS:
KEYS TO EMOTIONAL WELL-BEING AND
SUCCESS FOR ENTREPRENEURS**

This free, online, ninety-minute workshop will provide tools to help you identify signs of distress and anxiety experienced by entrepreneurs, and equip you with helpful resources to turn detours into catalysts for success.

Thursday, December 8, 2022 7PM-8:30PM

Registration required. Click/tap here: <https://bit.ly/MYBDec8>

Zoom link will be sent prior to workshop

Call 276-601-7727 for more information



Funded in part through a cooperative agreement with the U.S. Small Business Administration.

BLUERIDGECROSSROADS

economic development authority

Carroll – Grayson – Galax Regional Industrial Facilities Authority

Date: November 23, 2022
To: BRCEDA Board of Directors
From: Nichole Hair
Re: Director's report

Wildwood Commerce Park

- a. AEP Transmission Line – continue to coordinate with AEP. AEP is moving forward and obtaining easements. AEP will work with BRCEDA to acquire an easement for the station on the Wildwood property.
- b. Strategic Planning – A consultant team has been selected. Process kicks off in January with meetings with BRCEDA, Grayson and Carroll counties and City of Galax EDAs/IDAs. An EDA 101 session will be held for the partner localities and their elected officials. Coordination of meeting dates will occur after the Thanksgiving holiday.
- c. Letter of Credit – VDOT to release original letter of credit to Skyline.
- d. Site 1
 - VBRSP
 - Virtual Site Tour completed
 - Request made was \$13,482,687. VBRSP does require 20% match. Match would be \$4,306,083.
 - No update at this time for next steps
 - Tobacco Region Revitalization Commission – submitted Oct. 20th
 - Reviewed scope of work with Tobacco Commission. 50% of design work would be \$188,750.
 - Required match 1:1 – if funded recommending BRCEDA match grant
 - TRRC and BRCEDA funds will match VBRSP grant

The Blue Ridge Crossroads Region is Virginia's "Entrepreneurial Region."

1117 East Stuart Drive . Galax, Virginia 24333
Tel: 276.236.0391 www.brceda.org

Projects/Prospects

- a. Continue to work with Project Produce – further update in closed session.

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Locality Newsletter
Salem District
Martinsville Residency
FALL 2022



A newsletter for the Virginia Department of Transportation's Salem District localities

SMART SCALE UPDATE

In August, the SMART SCALE application process closed for the fifth round of new submittals.

Statewide, 413 applications were submitted by the deadline including 48 from localities and planning organizations in the Salem District.

VDOT staff is currently reviewing the submitted applications to make sure they are accurate and consistent with Commonwealth Transportation Board policies. Once this validation process is complete, applications that are eligible for scoring will advance.

The SMART SCALE process scores projects based on quantifiable factors, such as safety, congestion reduction, accessibility, land use, environmental quality and economic development.

Scores and a draft funding scenario will be released in early 2023. Funded projects will be programmed beginning fiscal year 2026 of the 2024-2029 Six-Year Improvement Program. The earliest start date for newly added projects in this round of SMART SCALE would be August 1, 2025.

"Each year we receive roughly 10 times the number of applications than can be funded within the resources available for awards, so the competition is stiff and the pressure is high to put forth the best application and project," explained Salem District Engineer Ken King.

The applications ultimately result in projects that improve roadways, intersections, roundabouts, greenways and more. The projects also improve safety, efficiency and the quality of life. It takes everyone to support VDOT's mission to design, construct, maintain and operate the transportation system that serves our area.



SMART PORTAL

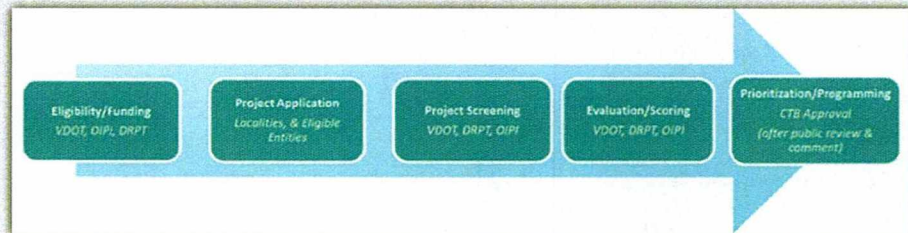
Localities should be thinking about and compiling information for the projects they want to submit for consideration in the Transportation Alternatives and Revenue Sharing Program.

SMART Portal will open these pre-applications in spring 2023. Localities must complete a pre-application by the deadline to be eligible for the full application which will be due in the fall.



The Transportation Alternatives Program is a reimbursement program (80 percent federal/20 percent local funding) that allows localities to sponsor community-based projects outside traditional roadways that improve quality of life and expand non-motorized travel choices. Popular projects include bicycle paths, pedestrian trails and preservation of historic transportation structures like train depots.

The Revenue Sharing Program is a cash match program (50 percent state/50 percent local funding) that a locality can use to finance eligible road, safety, pedestrian and bicycle facilities and improvements. It is intended to provide funding to accelerate new transportation projects or to supplement funding for existing projects.



STATEWIDE LOCAL PROGRAMS WORKSHOP

Thanks to everyone who participated in the 10th annual statewide Local Programs Workshop in Roanoke on October 4-6. Representatives from ten localities in the Salem District were among the participants.

"This event was a great way for VDOT to connect with representatives from local governments and private sectors," said District Planning and Investment Manager Anthony Ford (pictured on the right). "We were able to talk about the details of the local transportation program and explain ways they could improve their applications for funding in the future."

The 11th annual statewide event will be held next year in the fall near Hampton Roads.



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PROJECT UPDATES

UNDER CONSTRUCTION

Route 58 Widening Over Lovers Leap Mountain in Patrick County

This \$300-million project will improve safety on 7.4 miles of Route 58 over Lovers Leap Mountain by expanding the road from two lanes to four lanes starting 0.7 mile north of Stuart and extending to 0.3 mile east of Route 610 (Cloudbreak Road). Construction is underway with completion anticipated in late spring 2026.

Route 58 Bridge Replacement in Carroll County

This \$3.7-million project will replace the bridge on westbound Route 58 over Crooked Creek between the intersections of Route 822 (Fieldview Road) and Route 887 (Glendale Road). The project is scheduled to be completed in late 2022.

Bridge Replacement on Route 220 Business in Henry County

This \$8.4-million project will replace the bridge on Route 220 Business over Reed Creek. Construction began in summer 2022 and is expected to be completed in late summer 2024.

UNDER DEVELOPMENT

Martinsville Southern Connector

The Final Environmental Impact Statement (EIS) for the Martinsville Southern Connector Study was issued on October 1, 2021, with a notice of availability in the Federal Register. Visit the study website to view the Final EIS: www.virginiadot.org/martinsvilleconnector.

Route 220 Corridor Intersection Improvements

As part of a \$21.7-million regional project to reduce congestion and improve safety, the signalized intersection on Route 220 at Dyer Street in Henry County will be modified using an innovative intersection design known as a thru-cut. Construction is expected to begin in late 2023.

Route 773 Safety Improvements in Patrick County

This \$1.4-million project will improve safety on Route 773 (Ararat Highway) by widening shoulders and adding rumble strips. Construction is expected to begin in spring 2023 and be completed in early 2024.

Route 620 Safety Improvements in Carroll County

This \$1-million project will improve safety by increasing sight distance on Route 620 (Coulson Church Road) near the Route 707 (Mount Zion Road) intersection. Construction is expected to begin in early 2023 and is expected to be completed in early 2024.

Route 103 and Route 645 Intersection Improvements in Patrick County

This \$2.1-million SMART SCALE safety project will improve the sight distance at the Route 103 (Claudville Highway) and Route 645 (Archie's Creek Road) intersection. The project is anticipated to be advertised for construction bids in fall 2023 with work expected to begin in summer 2024.

Route 881 Bridge Replacement in Carroll County

This \$11.3-million project will replace the bridge on Route 881 (Cross Creek Road) over Little Reed Island Creek. Construction is expected to begin in summer 2025 and be completed in summer 2026.

Route 764 Bridge Replacement in Carroll County

This \$3.2-million project will replace the bridge on Route 764 (Panther Creek Road) over Greasy Creek. Construction is expected to begin in summer 2024 and be completed in summer 2025.

Route 8 and Route 836 Intersection Safety Improvements in Patrick County

This \$5.3-million SMART SCALE project will improve safety at the Route 8 (South Main Street/Salem Highway) and Route 836 (Ashby Drive) intersection by increasing sight distance and adding turn lanes. Construction is expected to begin in late 2024 and be completed in fall 2025.



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